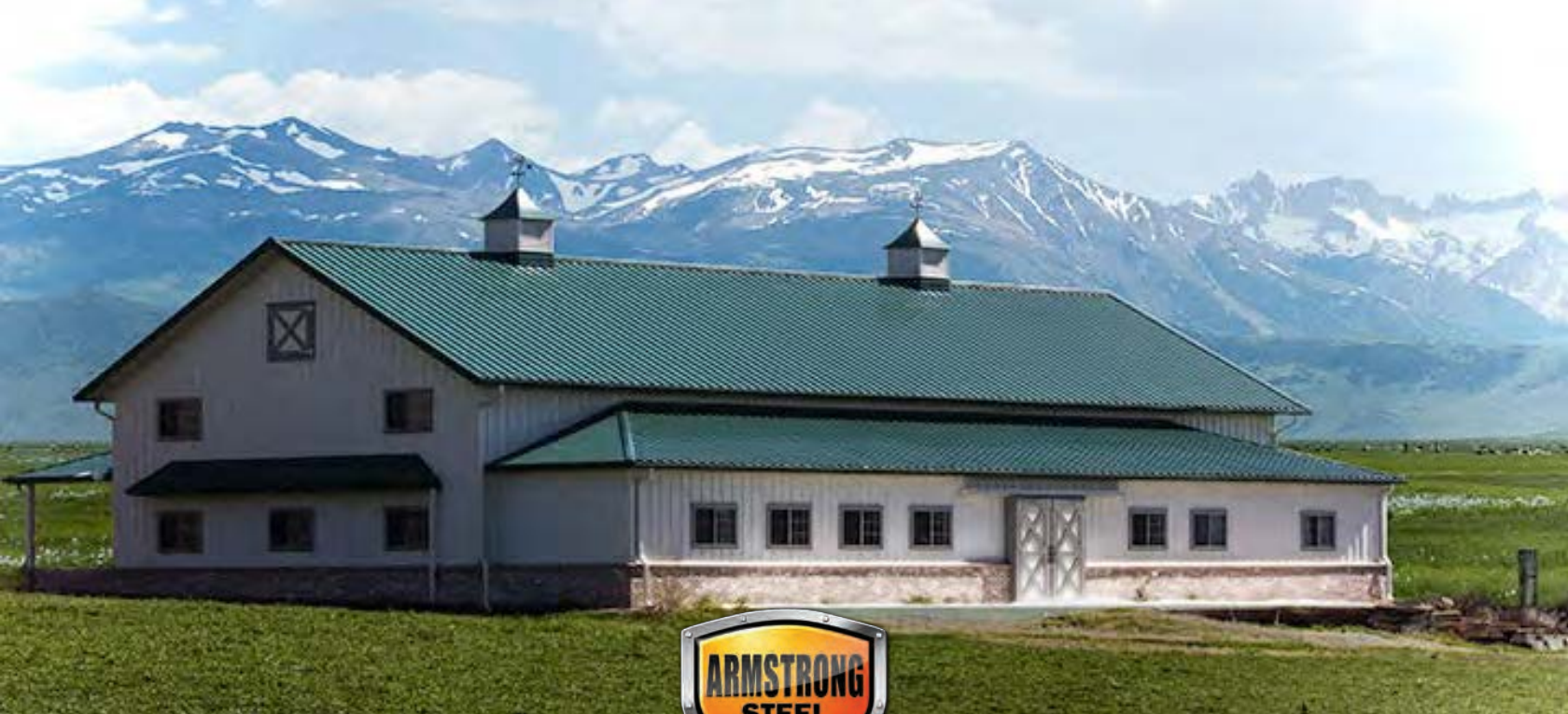




ARMSTRONG STEEL CORPORATION
ON TIME. ON BUDGET.



THE DIRECT BUY PROCESS



BUYING DIRECT FROM ARMSTRONG STEEL

Step 1

Determine your needs as far as square footage and general design are concerned and get in touch with an Armstrong Steel Building Consultant. Key points to pay attention to at this point are dimensions, roof pitch and where you would like to locate the openings for your doors and windows.



Step 2

Your Armstrong Steel Building Consultant will put together a price package based on the design that you have agreed upon and fax or email a spec sheet directly to you.



Step 3

After you have agreed upon your building price and initial engineering deposit, our Order Processing Department will draw up and email the order form to you. Once the order form has been completed, your price as well as your slot in engineering will be secured for a term of 90 days.



Step 4

A project manager will be assigned to assist you with completing the design and overseeing the engineering stages of the project.

Step 5

Design will be finalized and signed off upon. Our engineering team will now produce the engineered stamped drawings necessary for submitting the building for fabrication.

Step 6

Our logistics department will work out an appropriate delivery date with you as well as determining the final balance due upon receipt.

Step 7

Accept delivery, unload the materials and submit your final payment!





ARMSTRONG STEEL CORPORATION
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